

The book was found

# EXIT: Prepare Your Company For Sale And Maximize Value

FOR CLOSELY HELD BUSINESS OWNERS



*Prepare Your  
Company For Sale  
& Maximize Value*

---

KYLE ENGER

Merger & Acquisition Consultant  
Creator of the C.O.R.E. Methodology



## **Synopsis**

An estimated 75 percent of American businesses will change hands in the next five years. How will you differentiate your business from the rest? EXIT provides answers for owners who want to go to market and maximize value. Now is the time to prepare. Kyle Enger's CORE method has helped thousands of business owners prepare for sale and achieve their goals. Whether you are a small service business or a large manufacturer, Kyle's proven approach will walk you through the complexities of selling your business and provide a road map to achieve the highest value possible. C is for Clarity. O is for Opportunity. R is for the risk. E is for Exit. Using the CORE method, you'll develop a detailed exit plan and gain the tools you need to execute that plan. Most closely held business owners don't have a friend who is a Wall Street investment banker to turn to for advice. Kyle guides you through the transaction process using his decades of experience buying and selling closely held businesses. Whether you're a business owner or a professional assisting in the sale of a business, EXIT has the tools, tips, and tricks you need to release the pressure on the transaction process.

## **Book Information**

File Size: 2478 KB

Print Length: 235 pages

Page Numbers Source ISBN: 1546734988

Simultaneous Device Usage: Unlimited

Publication Date: May 14, 2017

Sold by: Digital Services LLC

Language: English

ASIN: B071NZWDV5

Text-to-Speech: Enabled

X-Ray: Not Enabled

Word Wise: Enabled

Lending: Not Enabled

Enhanced Typesetting: Not Enabled

Best Sellers Rank: #639,638 Paid in Kindle Store (See Top 100 Paid in Kindle Store) #21 in Kindle Store > Kindle eBooks > Business & Money > Taxation > Corporate #45 in Kindle Store > Kindle eBooks > Business & Money > Industries > Insurance > Life #54 in Kindle Store > Kindle eBooks > Business & Money > Taxation > Small Business

## Customer Reviews

I've sold 5 businesses and I could only wish that someone had summarized everything in this book. It covers everything from getting maximum value to tax consequences. Wish there was a little more on the marketing side but that probably depends on your segment. In legal and consulting bills alone you would save a lot in buying this book, but consider the value you could maximize.

This book is a must read for anyone planning to sell a business and who has not been through the arduous process yet.

Great insight from an expert. Can't wait to put all this information to work!

Love this book

[Download to continue reading...](#)

EXIT: Prepare Your Company For Sale And Maximize Value the Next EXIT 2017 (Next Exit: USA Interstate Highway Exit Directory) How to sell your business: Keys to maximize the price of your company Payments Tech: A data-driven look at private company financing and exit activity in the payments tech industry Paleo Recipes: Paleo Recipes for Beginners: 30 Amazing Recipes to Maximize Health (Caveman Diet, Maximize Health, Grain Free, Wheat Free, Dairy Free, Real Food, Detox Recipes, Antioxidants) Top25 Best Sale - Higher Price in Auction - January 2013 - Vintage Pinball (Top25 Best Sale Higher Price in Auction Book 21) The Business of Venture Capital: Insights from Leading Practitioners on the Art of Raising a Fund, Deal Structuring, Value Creation, and Exit Strategies (Wiley Finance) Nuclear Prepared - How to Prepare for a Nuclear Attack and What to do Following a Nuclear Blast: Everything you Need to Know to Plan and Prepare for a Nuclear Attack How to Prepare for the SSAT/ISEE (Barron's How to Prepare for the SSAT/ISEE) How to Prepare for the GRE: Graduate Record Examination with CDROM (Barron's How to Prepare for the Gre Graduate Record Examination) How to Prepare for the PCAT: Pharmacy College Admission Test (Barron's How to Prepare for the Pcat Pharmacy College Admission Test) How to Prepare for the Mat: Miller Analogies Test (Barron's How to Prepare for the MAT) How to Prepare for the California Real Estate Exam: Salesperson, Broker, Appraiser (Barron's How to Prepare for the California Real Estate Exam: Salespe) How to Prepare for the Air Traffic Controller Exam (Barron's How to Prepare for the Air Traffic Controller) How to Prepare for the SAT: 2007-2008 (Barron's How to Prepare for the Sat I (Book Only)) The Lean Farm: How to Minimize Waste,

Increase Efficiency, and Maximize Value and Profits with Less Work The Successful Lender's Field Guide: Commercial Lending Strategies That Maximize Value For Both Bank and Borrower (Banking Guides Book 1) The Successful Lender's Field Guide: Commercial Lending Strategies That Maximize Value For Both Bank and Borrower (Banking Guides) The Very Little but Very Powerful Book on Closing: Ask the Right Questions, Transfer the Value, Create the Urgency, and Win the Sale The Value of Debt: How to Manage Both Sides of a Balance Sheet to Maximize Wealth

[Contact Us](#)

[DMCA](#)

[Privacy](#)

[FAQ & Help](#)